



# Fuel Guarantees

An alternative solution to traditional bank guarantees for all fuel retail service station brands.



The Indigo Brokers Fuel Guarantee Policy is specifically crafted for the fuel industry, offering a unique and widely accepted alternative to traditional bank guarantees. Our Fuel Guarantee Policy is tailored to meet the needs of all fuel retail service station brands, providing a flexible and reliable solution to enhance your financial operations.

With this innovative policy, fuel retailers can free up valuable security and working capital, ensuring smoother and more efficient business transactions.

### Benefits & Inclusions:

- **Liquidity for New Retailers:** New retailers can avoid tying up valuable security or working capital by opting for our Fuel Guarantee instead of traditional bank guarantees.
- **Substitution for Existing Retailers:** Existing retailers can replace their bank guarantees with our policy, injecting liquidity into their business and reducing liabilities.
- **Affordable Trading Options:** Retailers operating on 'hard cash' can now afford a guarantee, enabling them to trade on ACB/manual debit terms.
- **Meeting Current Requirements:** Retailers can 'top up' their existing guarantees to comply with current fuel company requirements.
- **Tax Advantages:** The monthly premium is an operating expense, deductible against taxable income.
- **Opportunity Cost:** Benefit from the opportunity cost of having cash or securities released for other business needs.

### Additional Benefits:

- **Bank Guarantee Solution:** Our Fuel Retailer's Bank Guarantee solution, available with selected banks, allows the fuel company to receive a bank guarantee secured by the Mutual & Federal Risk Financing Limited guarantee instead of traditional collateral assets (cash security or fixed property).
- **Flexible Security Options:** This solution is available for all fuel brands, providing a great way to release cash or assets tied up in a bank guarantee without needing to replace the actual bank guarantee held by the fuel company. It essentially acts as a 'security swap,' giving retailers access to valuable working capital.

Indigo Brokers' Fuel Guarantee provides a practical, cost-effective, and flexible alternative to traditional bank guarantees, designed to support the dynamic needs of the fuel retail industry.



# GET IN TOUCH

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